

BUILD VS. BUY

BUILDING YOUR OWN 24/7 SOC COSTS MORE THAN YOU THINK

True round-the-clock security monitoring and incident response means staffing 8,760 hours a year, whether you get 10 alerts a night or none. Most organizations that price this out in-house are surprised by what it actually takes to hold that coverage steady.

\$680K+

Saved with RADICL in year 1

68%

Lower cost than hiring

5+

Hires to cover one shift pattern

Based on a representative mid-sized environment comparing a fully-loaded in-house build to RADICL's managed coverage. Your numbers will vary by environment.

What It Takes to Build It Yourself

- **Headcount you can't shrink:** Real 24/7/365 coverage needs a minimum bench of analysts, plus engineering, compliance, and incident response leadership as you grow.
- **25%+ payroll burden** on top of every salary to cover benefits, taxes, and overhead.
- **Recruiting and training** costs for every hire, every year, in a talent market where analysts have their pick of employers.
- **Tool sprawl:** EDR, SIEM, vulnerability management, identity protection, and GRC platforms all need to be licensed, integrated, and maintained separately.
- **Turnover risk:** Institutional knowledge walks out the door with every departure, and coverage gaps open up during nights, weekends, and PTO.
- **A growing org chart:** As endpoints and users scale, so does the specialized headcount needed just to keep pace.

What You Get With RADICL

- ✓ **A 24/7 SOC on day one.** Analysts, threat hunters, and incident responders are already in place, already trained, and already covering nights and weekends.
- ✓ **Enterprise-grade tooling** that most organizations couldn't justify building or licensing on their own.
- ✓ **Threat intelligence at scale.** Patterns seen across RADICL's full customer base strengthen protection for every one of them.
- ✓ **No hiring or retention risk.** You're buying coverage instead of adding headcount in a tight security talent market.
- ✓ **Compliance support built in.** Audit and readiness to help you pass assessments for frameworks like CMMC and NIST 800-171.
- ✓ **Costs that scale predictably** with your environment, instead of jumping every time you cross a staffing threshold.

The Gap Widens as You Grow

Across the organizations we've analyzed (covering around 50 endpoints to over 1,000), **in-house programs run 50–85% more expensive in Year 1** than the equivalent coverage from RADICL. This is largely because dedicated security headcount doesn't scale down, even when ticket volume is low.

See Your Own Numbers

See what 24/7 coverage would actually cost for your organization. Request a discovery call with our security experts at radicl.com/lets-talk-now.